AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

| Station and WRAL | Location: | aleigh | <i>N</i> c | | Date: 9-17-12 |
|--|--|------------------|-----------------|------------------|-----------------------|
| Stephanie M | | | | | |
| o hereby reque | st station time conc | erning the follo | owing issue: | | |
| merican Cros 401 New Yor Vashington, E reasurer: Ma | rk Avenue Suite o DC 20005 | 1200 | | | |
| Broadcast Length | Time of Day, Rotation or Package | Days | Class | Times pe Week | er Number of Weeks |
| | Sec | AH | ach | Las | |
| Total Char | ges: \$7 | 150 G | \$ 60 | , 4m.s | 02 |
| his broadcast t | ime will be used by | : Americar | l Crossroads | | |
| | rogramming (elating to any | | | | |
| | □ Yes | | | × No | |

CONTRACT



WRAL-TV 2619 Western Blvd Raleigh, NC 27605 (919)821-8514

And:

Crossroads Media LLC 66 Canal Center Plaza Suite 555 Alexandria, VA 22314

| | Contract / Revision | | Alt Order # | | |
|----------------------|---------------------|-----------------------------|---------------|----------------|--|
| | 115078 | 1 | 06226482 | | |
| Product | | | | | |
| AMER CROSSROAD 09/18 | 3 | | | | |
| Contract Dates | Estimate # | | | | |
| 09/18/12 - 09/27/12 | 691 | | | | |
| Advertiser | | | Original Date | / Revision | |
| American Crossroads | | | 07/09/12 | / 08/09/12 | |
| | Billing Cycle | Billing | Calendar | Cash/Trade | |
| | EOM/EOC | Broadcast Account Executive | | Cash | |
| | Station | | | Sales Office | |
| | WRAL | Cheryl | Blair | Washington Tel | |
| • | Special Hand | ndling | | | |
| | CIA - Mark PA | phic | | | |
| | <u>Demographic</u> | | | | |
| | Adults 35+ | | | | |
| | | | | | |
| | | | | | |
| | IDB# | Advert | iser Code | Product Code | |
| | | 11 | | 27 | |
| | Agency Ref | · | Advertiser | Ref | |
| | | | | | |

Spots/ *Line Ch Start Date End Date Description Start/End Time Days Length Week Rate Type Spots Amount WRAL 09/21/12 09/21/12 Noon News 12p-1p :30 NM \$700.00 ISSUE CLASS OF TIME Start Date End Date Weekdays Spots/Week Rate Week: 09/17/12 09/23/12 ---1--1 \$700.00 09/21/12 WRAL 09/21/12 WRAL 5:30AM News 530-6a :30 NM \$1,000.00 ISSUE CLASS OF TIME Start Date End Date <u>Weekdays</u> Spots/Week Rate Week: 09/17/12 09/23/12 ----1--1 \$1,000.00 WRAL 09/21/12 09/21/12 5:30 News 530-6p :30 NM 1 \$2,000.00 ISSUE CLASS OF TIME Start Date End Date Spots/Week Weekdays Rate Week: 09/17/12 09/23/12 \$2,000.00 ----1--1 WRAL 09/21/12 09/21/12 CBS Evening News (M-F) 630p-7p :30 NM \$2,000.00 ISSUE CLASS OF TIME Start Date End Date Weekdays Spots/Week Rate Week: 09/17/12 09/23/12 ----1--\$2,000.00 WRAL 09/21/12 5 **CBS This Morning** 09/21/12 7am - 9am :30 NM \$850.00 ISSUE CLASS OF TIME Start Date End Date <u>Weekdays</u> Spots/Week Rate Week: 09/17/12 09/23/12 ---1--\$850.00 WRAL 09/24/12 09/24/12 Late News 11-1135p :30 NM \$2,000.00 ISSUE CLASS OF TIME Start Date End Date Weekdays Spots/Week Rate Week: 09/24/12 09/30/12 \$2,000.00 1----1 WRAL 5am News WRAL 09/24/12 09/24/12 5am - 5:30a :30 NM \$700.00 ISSUE CLASS OF TIME Start Date End Date Spots/Week Weekdays <u>Rate</u> Week: 09/24/12 09/30/12 1----\$700.00 WRAL 09/24/12 09/24/12 5:00 First News 5-530p :30 NM 1 \$2,000.00 ISSUE CLASS OF TIME Start Date End Date Spots/Week <u>Weekdays</u> Rate Week: 09/24/12 09/30/12 \$2,000.00 1----1

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by slation within the lime specified and untipayment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.



Start Date End Date

<u>Weekdays</u>

Spots/Week

WRAL-TV 2619 Western Blvd Raleigh, NC 27605 (919)821-8514
 Contract / Revision
 Alt Order #

 115078 /
 06226482

 Contract Dates
 Product
 Estimate #

 09/18/12 - 09/27/12
 AMER CROSSROAD 09691

 Advertiser
 Original Date / Revision

 American Crossroads
 07/09/12 / 08/09/12

Spots/ *Line Ch Start Date End Date Description Start/End Time Length Week Days Rate Type Spots Amount Start Date End Date Weekdays Spots/Week Rate 9 WRAL 09/24/12 09/24/12 6pm News (M-F) 6-630p :30 NM \$2,500.00 ISSUE CLASS OF TIME Start Date End Date Weekdays Spots/Week Rate Week: 09/24/12 09/30/12 1--\$2,500.00 10 WRAL 09/24/12 09/24/12 WRAL AM News 6-7a :30 NM \$1,600.00 ISSUE CLASS OF TIME Start Date **End Date** Weekdays Spots/Week Rate Week: 09/24/12 \$1,600.00 09/30/12 1 11 WRAL 09/24/12 09/24/12 Inside Edition 7-730P .30 NM \$1,500.00 ISSUE CLASS OF TIME Start Date End Date <u>Weekdays</u> Spots/Week Rate Week: 09/24/12 09/30/12 1 \$1,500.00 12 WRAL 09/22/12 09/22/12 WRAL 6a News Sat 6-8a :30 NM \$600.00 ISSUE CLASS OF TIME Start Date End Date <u>Weekdays</u> Spots/Week Rate Week: 09/17/12 09/23/12 ----1-1 \$600.00 13 WRAL 09/23/12 09/23/12 **CBS Sunday Morning** 9-1030a :30 NM \$900.00 ISSUE CLASS OF TIME End Date Start Date Weekdays Spots/Week Rate Week: 09/17/12 09/23/12 \$900.00 ----1 1 14 WRAL 09/20/12 09/20/12 Late News 11-1135p :30 NM \$2,000.00 ISSUE CLASS OF TIME Start Date End Date Spots/Week Weekdays Rate Week: 09/17/12 09/23/12 ---1---\$2,000.00 1 15 WRAL 09/20/12 09/27/12 Noon News :30 NM 2 \$1,400.00 ISSUE CLASS OF TIME Spots/Week Start Date End Date <u>Weekdays</u> Rate Week: 09/17/12 ---1---09/23/12 1 \$700.00 Week: 09/24/12 09/30/12 ---1---1 \$700.00 N 16 WRAL 09/20/12 09/20/12 WRAL 5am News 5am - 5:30a :30 NM \$700.00 ISSUE CLASS OF TIME Start Date End Date Spots/Week Weekdays Rate Week: 09/17/12 09/23/12 \$700.00 ---1---WRAL 09/20/12 09/20/12 5:00 First News 5-530p :30 NM \$2,000.00 ISSUE CLASS OF TIME Start Date Spots/Week End Date <u>Weekdays</u> Rate Week: 09/17/12 09/23/12 ---1---\$2,000.00 WRAL 09/27/12 09/27/12 WRAL 5:30AM News 530-6a :30 NM \$1,000.00 ISSUE CLASS OF TIME Start Date End Date Weekdays Spots/Week Rate Week: 09/24/12 09/30/12 \$1,000.00 WRAL 09/27/12 09/27/12 5:30 News 530-6p :30 NM \$2,000.00 ISSUE CLASS OF TIME Start Date End Date Weekdays Spots/Week Rate Week: 09/24/12 09/30/12 \$2,000.00 ---1---1 20 WRAL 09/20/12 09/20/12 6pm News (M-F) 6-630p :30 NM \$2,500.00 ISSUE CLASS OF TIME

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Rate

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In compliance with FCC rules, Capitol Broadcasting does not discriminate in advertising arrangements on the basis of race or ethnicity. Any advertising arrangement with any station intended by the advertiser to discriminate in such manner shall be considered null and void.



WRAL-TV 2619 Western Blvd Raleigh, NC 27605 (919)821-8514

| | | Alt Order # 06226482 |
|---------------------|-------------------|-------------------------|
| Contract Dates | Product | Estimate # |
| 09/18/12 - 09/27/12 | AMER CROSSROAD 09 | 691 |

Advertiser Original Date / Revision 07/09/12 / 08/09/12 **American Crossroads**

| | | Spots/ | | |
|--|---------------------------|-----------------------|------------|------------|
| *Line Ch Start Date End Date Description | Start/End Time | Days Length Week Rate | Type Spots | Amount |
| Start Date End Date Weekdays Spots/Week Week: 09/17/12 09/23/12 1 1 | <u>Rate</u> \$2,500.00 | | | |
| N 21 WRAL 09/20/12 09/20/12 WRAL AM News | 6-7a | :30 | NM 1 | \$1,600.00 |
| ISSUE CLASS OF TIME Start Date End Date Weekdays Spots/Week Week: 09/17/12 09/23/12 1 1 | <u>Rate</u> \$1,600.00 | | | |
| N 22 WRAL 09/27/12 09/27/12 CBS Evening News (M-F) | 630p-7p | :30 | NM 1 | \$2,000.00 |
| ISSUE CLASS OF TIME Start Date End Date Week: 09/24/12 09/30/121 1 | <u>Rate</u> \$2,000.00 | | | |
| N 23 WRAL 09/20/12 09/20/12 Inside Edition | 7-730P | :30 | NM 1 | \$1,500.00 |
| ISSUE CLASS OF TIME Start Date End Date Weekdays Spots/Week Week: 09/17/12 09/23/121 1 | <u>Rate</u> \$1,500.00 | | | |
| N 24 WRAL 09/18/12 09/18/12 Late News | 11-1135p | :30 | NM 1 | \$2,000.00 |
| ISSUE CLASS OF TIME | <u>Rate</u> \$2,000.00 | | | |
| N 25 WRAL 09/25/12 09/25/12 Noon News | 12p-1p | :30 | NM 1 | \$700.00 |
| ISSUE CLASS OF TIME Start Date End Date Weekdays Spots/Week Week: 09/24/12 09/30/12 -1 1 | <u>Rate</u> \$700.00 | | | |
| N 26 WRAL 09/18/12 09/18/12 5:00 First News | 5-530p | :30 | NM 1 | \$2,000.00 |
| ISSUE CLASS OF TIME Start Date End Date Weekdays Spots/Week Week: 09/17/12 09/23/12 -1 1 | <u>Rate</u> \$2,000.00 | | | |
| N 27 WRAL 09/25/12 09/25/12 5:30 News | 530-6p | :30 | NM 1 | \$2,000.00 |
| ISSUE CLASS OF TIME <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/24/12 09/30/12 -1 1 | <u>Rate</u> \$2,000.00 | | | |
| N 28 WRAL 09/18/12 09/18/12 6pm News (M-F) | 6-630p | :30 | NM 1 | \$2,500.00 |
| ISSUE CLASS OF TIME Start Date End Date Weekdays Spots/Week Week: 09/17/12 09/23/12 -1 1 | <u>Rate</u> \$2,500.00 | | | |
| N 29 WRAL 09/25/12 09/25/12 CBS Evening News (M-F) | 630p-7p | :30 | NM 1 | \$2,000.00 |
| ISSUE CLASS OF TIME Start Date End Date Weekdays Spots/Week Week: 09/24/12 09/30/12 -1 1 | <u>Rate</u> \$2,000.00 | | | |
| N 30 WRAL 09/18/12 09/18/12 Inside Edition | 7-730P | :30 | NM 1 | \$1,500.00 |
| ISSUE CLASS OF TIME | <u>Rate</u> \$1,500.00 | | | |
| N 31 WRAL 09/25/12 09/25/12 CBS This Morning | 7am - 9am | :30 | NM 1 | \$850.00 |
| ISSUE CLASS OF TIME Start Date End Date Weekdays Spots/Week Week: 09/24/12 09/30/12 -1 1 | <u>Rate</u> \$850.00 | | | |
| N 32 WRAL 09/18/12 09/18/12 Tue Hour 1 | 8-9p | :30 | NM 1 | \$8,000.00 |
| ISSUE CLASS OF TIME <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> | Rate | | | |

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WRAL-TV 2619 Western Blvd Raleigh, NC 27605 (919)821-8514

| | | Alt Order # 06226482 |
|---------------------------------------|---------------------------|-------------------------|
| Contract Dates 09/18/12 - 09/27/12 | Product AMER CROSSROAD 09 | Estimate # 691 |

 Advertiser
 Original Date / Revision

 American Crossroads
 07/09/12 / 08/09/12

Spots/ *Line Ch Start Date End Date Description Start/End Time Length Week Days Rate Type Spots Amount Start Date End Date Weekdays Spots/Week Rate Week: 09/17/12 09/23/12 \$8,000,00 1 WRAL 09/26/12 09/26/12 Late News 11-1135p :30 NM \$2,000.00 ISSUE CLASS OF TIME End Date Spots/Week Start Date Weekdays Rate Week: 09/24/12 09/30/12 --1---1 \$2,000.00 WRAL 5am News 34 WRAL 09/26/12 09/26/12 5am - 5:30a :30 NM \$700.00 ISSUE CLASS OF TIME Start Date End Date Spots/Week <u>Weekdays</u> Rate Week: 09/24/12 09/30/12 --1----1 \$700.00 WRAL 09/26/12 09/26/12 5:00 First News 5-530p :30 NM \$2,000.00 ISSUE CLASS OF TIME Start Date End Date Weekdays Spots/Week Rate Week: 09/24/12 09/30/12 --1---\$2,000.00 1 WRAL 09/19/12 09/19/12 WRAL 5:30AM News 530-6a :30 NM \$1,000.00 ISSUE CLASS OF TIME Start Date End Date Weekdays Spots/Week Rate 09/23/12 Week: 09/17/12 --1---\$1,000.00 37 WRAL 09/19/12 09/19/12 5:30 News 530-6p :30 NM \$2,000,00 1 ISSUE CLASS OF TIME Start Date End Date Spots/Week <u>Weekdays</u> Rate Week: 09/17/12 09/23/12 \$2,000.00 WRAL 09/26/12 09/26/12 6pm News (M-F) 6-630p :30 NM 1 \$2,500.00 ISSUE CLASS OF TIME Start Date End Date Spots/Week Weekdays Rate Week: 09/24/12 09/30/12 --1---\$2,500.00 09/19/12 CBS Evening News (M-F) 39 WRAL 09/19/12 630p-7p :30 NM \$2,000.00 ISSUE CLASS OF TIME Start Date End Date Spots/Week <u>Weekdays</u> Rate Week: 09/17/12 09/23/12 --1---\$2,000.00 40 WRAL 09/26/12 09/26/12 Inside Edition 7-730P :30 NM \$1,500.00 ISSUE CLASS OF TIME Start Date End Date <u>Weekdays</u> Spots/Week Rate Week: 09/24/12 09/30/12 --1---\$1,500.00 WRAL 09/19/12 **CBS** This Morning 09/19/12 7am - 9am :30 NM \$850.00 ISSUE CLASS OF TIME Spots/Week Start Date End Date <u>Weekdays</u> Rate Week: 09/17/12 \$850.00 09/23/12 --1---1 Totals 42 \$71,150.00

 Time Period
 # of Spots
 Gross Amount
 Net Amount

 08/27/12
 -09/27/12
 42
 \$71,150.00
 \$60,477.50

 Totals
 42
 \$71,150.00
 \$60,477.50

| Signature: | | Date: | |
|------------|--|-------|--|
| | | | |

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